

Council Meeting of
May 24, 2011

Honorable Mayor and Members
of the City Council
City Hall
Torrance, California

Members of the Council:

SUBJECT: Public Works - Appropriate funds and authorize purchase order for automated curbside refuse and recycling containers. Expenditure: \$33,982.96

RECOMMENDATION

Recommendation of the Public Works Director that City Council:

1. Appropriate \$33,982.96 from the Sanitation Enterprise Fund balance for the purchase of automated refuse and recycling containers; and
2. Authorize a purchase order with Toter Incorporated of Statesville, North Carolina in the amount of \$33,982.96 for the sole source purchase of 636 Toter automated curbside refuse and recycling containers.

Funding

Funding is available in the Sanitation Enterprise Fund balance.

BACKGROUND/ANALYSIS

As part of our ongoing effort to increase recycling participation, the Public Works Department is requesting authorization to purchase 400 96-gallon curbside recycling containers and 236 96-gallon refuse containers. The refuse containers will be used to replace older worn out containers. The larger recycling containers will replace the 64-gallon containers now in use.

We are continuing to purchase the containers through Toter as a sole-source provider for the following reasons: 1) All of our curbside containers are Toter made, ensuring uniformity of appearance throughout the community; 2) Toter containers are extremely durable, far outlasting their anticipated usable life and therefore lowering replacement costs; and 3) The grabber arms on our collection vehicles are equipped specifically for the shape and size of the Toter containers. If we were to purchase containers from a different vendor, the style and shape of the container may not be

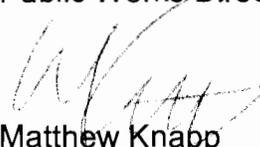
compatible with the grabber arms of our fleet, which could affect their ability to properly grip and lift the containers without crushing or damaging them.

Pricing for these containers is based on a solicitation by the National Intergovernmental Purchasing Alliance Company (National IPA) with the City of Tucson as the lead agency. National IPA is a cooperative purchasing organization established through a collaborative effort of public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume.

This is a sole source purchase, as the container is the patented design of Toter Inc. The Torrance Municipal Code, (Section 22.3.17.b), (EXCEPTIONS; SOLE-SOURCE PURCHASES) states that "sole source purchases shall mean those purchases where it would be undesirable or impossible for the City to advertise for bids for particular work or for patented items, or experimental or unique services or products, or where competitive purchases would be unavailable or would not prove advantageous for the City."

Respectfully submitted,

ROBERT J. BESTE
Public Works Director


By: Matthew Knapp
Sanitation Services Manager

CONCUR:


Robert J. Beste
Public Works Director


LeRoy J. Jackson
City Manager

Attachment: A. Toter Quote



QUOTE #: 4732

March 24, 2011

Mr. Matt Knapp
 City of Torrance
 20500 Madrona Avenue
 Torrance, CA 90503

Dear Mr. Knapp:

Toter Incorporated is pleased to provide the City of Torrance the following pricing off Toter's contract through the National IPA agreement bid by the City of Tucson.

DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED PRICE
Toter 96 Gallon – Model 57596 - EVR Fully-Automated Container ❖ Color – Gray body and Gray lid ❖ Serial Numbers – Toter serial numbers hot stamped on body - white ❖ Body Hot Stamp – A Balanced City Commercial...(S3116) on both sides of cart ❖ Lid Insert – Torrance Recycling Only (B0200) on insert area ❖ Lid Hot Stamp – Recycling with arrows (S2905) on center of lid ❖ Wheels – Snap on Wheels ❖ Warranty – Container body, lid, wheels, axle, stop bar, and all attachments are covered by a 10-year unprorated warranty (special exclusions may apply to non-standard options) ❖ Cart Assembly – <u>Shipped unassembled</u>	400	\$46.25	\$18,500.00
Toter 96 Gallon – Model 57596 - EVR Fully-Automated Container ❖ Same Specs as Above, Except: ❖ Color – Black body and Black lid ❖ Lid Insert – City of Torrance (B0201) on insert area	236	\$46.25	\$10,915.00
Subtotal = Sales Tax – 9.75% = Freight Rate per Truckload = Total =	1	\$1,700.00	\$29,415.00 \$2,867.96 \$1,700.00 \$33,982.96

ADDITIONAL INFORMATION:

Freight: FOB factory estimated freight is \$1,700.00 per truckload. This is an estimate only and may change based on actual freight charges at time of order shipment.

Payment Terms: Net 30 days after shipping pending credit approval.

Delivery: To be determined at time of order.

Please Note: Pricing on this contract is evaluated every six (6) months for price adjustments based on current market conditions. The current pricing is effective December 17, 2010 – June 16, 2011.

Toter prices do not include state and local taxes, if applicable. Delivery is subject to availability at time of order entry. Pricing is based on the model, options, and quantities stated above and any deviations will require a revised quotation. This quote supersedes any past proposal on the same item.

If you should have questions regarding Toter's products, services, or this proposal, please contact me at (800) 424-0422.

Sincerely,

Rob Vezina – via e-mail

Regional Sales Director, Pacific Southwest

ACCEPTED BY:

City of Torrance_____
Date

c: Judy Bates

P. O. #

Please return signed quotes to fax 559-320-0366. Call 559-320-0364 for further information.