

Council Meeting of
June 27, 2006

Honorable Mayor and Members
of the City Council
City Hall
Torrance, California

Members of the Council:

**SUBJECT: Vendor Contract for the Sole Source Purchase of Traffic Control
Equipment and Signal Hardware on an As Needed Basis**

Expenditure: Not to Exceed \$100,000

RECOMMENDATION

The Public Works Director recommends that the City Council authorize a vendor contract to be issued to Econolite Control Products of Anaheim, California, in the amount not to exceed \$100,000, for the sole source purchase of traffic control equipment and signal hardware on an as needed basis from August 1, 2006 to July 31, 2007.

Funding

Funding is available from the Public Works Department FY 2006/2007 Operating Budget.

BACKGROUND/ANALYSIS

For over 25 years the Public Works Department has standardized using Econolite brand traffic control equipment and signal hardware at every City intersection. Econolite is a leading North American manufacturer and distributor of traffic control equipment and systems. Broad traffic industry background and manufacturing capabilities have allowed Econolite to take leading edge technology and apply it to advanced traffic control hardware and traffic management systems. Econolite has over 2,500 arterial systems in operation controlling in excess of 25,000 intersections.

Econolite Control Products is the Western sales office for Econolite. As the direct manufacturer sales office they are able to offer the best price to the City as they offer 15% off of list price to municipalities. Other vendors who sell Econolite products are not able to offer this discount.

- A. The Torrance Municipal Code, (Section 22.3.17.b), (EXCEPTIONS, SOLE-SOURCE PURCHASES) states the provisions of this Article will not apply to purchases of sole-source services or property, which purchases will be made in accordance with such procedures and regulations as will be established by the City Manager.

- B. For purposes of this Section, "sole-source purchases" means those purchases where it would be undesirable or impossible for the City to advertise for bids for particular work or for patented items, or experimental or unique services or products, or where competitive purchases would be unavailable or would not prove advantageous for the City. No sole-source purchases may be made where to do so would show favoritism, improvidence, extravagance, fraud or corruption, or result in the waste of public funds, but may be used only to obtain the best economic result for the public.

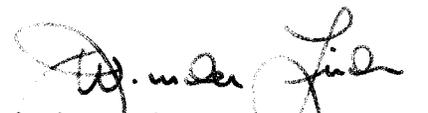
Respectfully submitted,

ROBERT J. BESTE
Public Works Director



By: John Drakodaidis
Sr. Administrative Analyst

CONCUR:


Jack van der Linden
Deputy Public Works Director
Robert J. Beste
Public Works Director
LeRoy J. Jackson
City Manager