

Council Meeting of
June 23, 2009

Honorable Mayor and Members
of the City Council
City Hall
Torrance, California

Members of the Council:

**SUBJECT: Public Works – Approve a Purchase Order for the sole source purchase of Pervo brand traffic paint on an as needed basis.
Expenditure: Not to exceed \$55,000**

RECOMMENDATION

Recommendation of the Public Works Director that City Council authorize a Purchase Order with Pervo Paint of Los Angeles, California, for an amount not to exceed \$55,000, for the sole source purchase of Pervo brand traffic paint on an as needed basis, from July 1, 2009 through June 30, 2010.

Funding

Funding is available in the Public Works Department FY 2009/2010 Operating Budget.

BACKGROUND/ANALYSIS

The Public Works Department has standardized using Pervo brand traffic paint for striping and stenciling projects on streets and in parking lots. The paint used now for striping and stenciling is water based, which does not last as long as lead based paints. Staff has tested other brands of traffic paint in the past few years, but has experienced problems with the paint fading and the watery consistency. Of the brands tested, Pervo paint has provided us with the best and most reliably consistent results for our striping and stenciling needs. Over 70 municipalities use Pervo brand paint. The Pervo stripe paint has a unique formulation; it stays brighter than older technology solvent based paint formulas. The high solids composition leaves more paint film on the road, enabling the paint to retain larger glass beads for longer lasting retro-reflectivity. In addition, paint applied in cold weather will dry quickly, allowing traffic to return to normal operation.

Staff has contacted the Pervo Paint Company and they have indicated that they are able to continue to offer special pricing to the City (30% off of list price). Any other company wishing to sell Pervo products would have to purchase directly from them at

10% below list price. Staff has evaluated the pricing of other brand traffic paints and has concluded that Pervo Paint continues to offer the City the best pricing for traffic paint.

- A. The Torrance Municipal Code, (Section 22.3.17.b), (EXCEPTIONS, SOLE-SOURCE PURCHASES) states the provisions of this Article will not apply to purchases of sole-source services or property, which purchases will be made in accordance with such procedures and regulations as will be established by the City Manager.

- B. For purposes of this Section, "sole-source purchases" means those purchases where it would be undesirable or impossible for the City to advertise for bids for particular work or for patented items, or experimental or unique services or products, or where competitive purchases would be unavailable or would not prove advantageous for the City. No sole-source purchases may be made where to do so would show favoritism, improvidence, extravagance, fraud or corruption, or result in the waste of public funds, but may be used only to obtain the best economic result for the public

Respectfully submitted,

ROBERT J. BESTE
Public Works Director



By Steven W. Cooper
Street Operations Manager

CONCUR:



Robert J. Beste
Public Works Director



LeRoy J. Jackson
City Manager