

Council Meeting of
March 10, 2009

Honorable Mayor and Members
of the City Council
City Hall
Torrance, California

Members of the Council:

SUBJECT: General Services – Authorize a Purchase Order for twelve (12) Ford Crown Victoria Police Interceptors as a Cooperative Governmental Purchase with the State of California

Ref. State Contract # 1-09-23-14

Expenditure: \$278,614.15 (includes Sales Tax, Tire and Delivery Fees and State Contract Service Charge)

RECOMMENDATION

Recommendation of the General Services Director that City Council:

- a) Authorize the purchase of twelve (12) Ford Crown Victoria Police Interceptors (CVPI) totaling \$272,889.44 from Hoblit Motors of Colusa, CA, plus a 2.27% service charge payable to the State of California in the amount of \$5,724.71 for participation in the State vehicle cooperative purchase contract.
- b) Appropriate \$278,614.15 from the Fleet Services Vehicle and Equipment Replacement Fund.

Note: The State contract offers favorable early payment terms. When the City makes payment to the vendor within 20 days, \$500.00 is deducted from the cost of each vehicle purchased, for a total savings of \$6,000.00.

Funding

Funding is available from the Fleet Services Vehicle and Equipment Replacement Fund.

BACKGROUND/ANALYSIS

The City of Torrance has participated in cooperative governmental purchase agreements with the State of California for many years. Participation in these agreements enables the City to take advantage of pricing and discounts pre-negotiated by the State with various automotive dealerships throughout the State of California.

Although Hoblit Motors was awarded this year's State contract for CVPIs, staff nevertheless requested informal quotes from other dealers in order to gauge the value of the State bid pricing. Included in these inquiries were South Bay Ford in Hawthorne, Burch Ford in La Habra, and Power Ford in Torrance. Although some of the quotes were close in comparison to State's pricing, none offered the early pay discount (\$500 per vehicle discount if paid w/in 20 days). This \$6,000 discount made the difference. Staff has therefore confirmed that the State contract is the best value for the City for this purchase.

Torrance Police Department (TPD) has twelve (12) black and white patrol cars currently scheduled for replacement based upon the City's 3-year or 75,000 mile replacement eligibility criteria for this type of vehicle. TPD's patrol vehicle of choice remains the Ford CVPI.

Following is a listing of vehicles to be replaced:

Veh. #	Year/Make/Model	Mileage
7359	2003 Ford Crown Victoria Police Interceptor	50,202
7377	2004 Ford Crown Victoria Police Interceptor	54,526
7381	2006 Ford Crown Victoria Police Interceptor	58,036
7382	2006 Ford Crown Victoria Police Interceptor	42,648
7383	2006 Ford Crown Victoria Police Interceptor	89,457
7384	2006 Ford Crown Victoria Police Interceptor	60,791
7386	2006 Ford Crown Victoria Police Interceptor	61,886
7387	2006 Ford Crown Victoria Police Interceptor	79,817
7389	2006 Ford Crown Victoria Police Interceptor	68,080
7392	2006 Ford Crown Victoria Police Interceptor	70,648
7394	2006 Ford Crown Victoria Police Interceptor	65,310
7395	2006 Ford Crown Victoria Police Interceptor	69,861

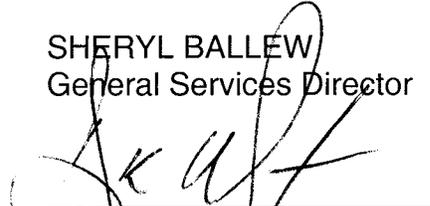
The Torrance Municipal Code, (Section 22.3.15), (EXCEPTIONS COOPERATIVE PURCHASES) states;

“a) The provisions of this Article will not apply to purchases made pursuant to any cooperative governmental purchase program, which purchases will be made in accordance with such procedures and regulations as shall be established by the City Manager.

b) For the purposes of this Section, the term cooperative governmental purchase program means any combination between the City of Torrance and any other public agency or public agencies for the joint purchase of property or services”.

Respectfully submitted,

SHERYL BALLEW
General Services Director



By David K. Winnett, Jr.
Fleet Services Manager

CONCUR:



Sheryl Ballew
General Services Director



LeRoy J. Jackson
City Manager