

Council Meeting of  
May 20, 2008

Honorable Mayor and Members  
of the City Council  
City Hall  
Torrance, California

**Members of the Council:**

**SUBJECT: General Services – Authorize Purchase Order to furnish five (5) 2009 Toyota Camry Hybrid Sedans.**

**Ref: Bid # B2008-14**

**Expenditure: \$135,019.84 (including sales tax and tire fees).**

**RECOMMENDATION**

Recommendation of the General Services Director that the City Council authorize the purchase of five (5) 2009 Toyota Camry Hybrid Sedans from Bill Wright Toyota in Bakersfield, California, in the amount of \$135,019.84 including sales tax and tire fees.

Funding

Funding is available in the Fleet Services Vehicle & Equipment Replacement Fund.

**BACKGROUND**

The below listed mid-size sedans have reached or exceeded their established life criteria and need to be replaced. Accordingly staff recommends that these vehicles be replaced with Hybrid sedans as a means to reduce fuel consumption and improve air quality.

<b>Veh. #</b>	<b>Year</b>	<b>Make</b>	<b>Model</b>	<b>Miles</b>	<b>Condition</b>
221	1996	Ford	Crown Vic	79,638	Fair
222	1996	Ford	Crown Vic	76,477	Fair
241	2002	Ford	Crown Vic	78,841	Fair
242	2002	Ford	Crown Vic	91,200	Fair
7069	1997	Chevy	Monte Carlo	73,560	Poor; Emission System Problems

**ANALYSIS**

Formal bids were opened on April 17, 2008. The lowest responsible bidder was West Covina Toyota/Scion. On May 6, 2008 your honorable body approved a purchase order to West Covina Toyota/Scion for the vehicles, however, the following day this vendor sent the City notification that they intended to withdraw their bid due to "changing market conditions". Staff contacted Bill Wright Toyota and they will honor their bid pricing and they are now the lowest responsible bidder. Staff now recommends purchase of these vehicles from this vendor.

Staff sent a bid package to Torrance Toyota but they declined to submit a bid. Torrance Toyota has declined to submit bids for hybrid vehicles in the past because dealership management felt that their pricing would not be competitive.

Bid results are as follows:

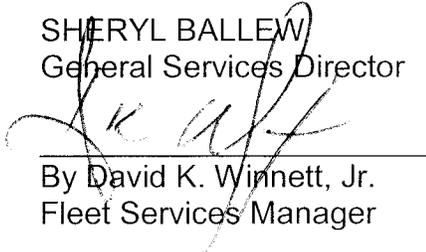
Vendor	Total Bid Price
Bill Wright Toyota * Bakersfield, CA	\$135,019.84
Longo Toyota El Monte, CA	\$135,025.05
Aldon, Inc. dba Carson Toyota Carson, CA	\$148,616.40
West Covina Toyota/Scion ** West Covina, CA	\$128,812.35

\* Lowest Responsible Bidder

\*\* Withdrew Bid

Respectfully submitted,

SHERYL BALLEW  
General Services Director

  
By David K. Winnett, Jr.  
Fleet Services Manager

CONCUR:

  
Sheryl Ballew  
General Services Director

  
LeRoy J. Jackson  
City Manager