

Council Meeting of
June 26, 2007

Honorable Mayor and Members
of the City Council
City Hall
Torrance, California

Members of the Council:

SUBJECT: Transit – Contract Services Agreement with Allied Barton Security Services to provide security for the Torrance Transit System.

Expenditure: \$207,604

RECOMMENDATION:

The Transit Director recommends that Council approve the attached one-year contract services agreement with Allied Barton Security Services to provide security services for the Torrance Transit System from July 1, 2007 to June 30, 2008, at a cost not to exceed \$207,604.

FUNDING: Funding is available in the Transit Department's FY2007-2008 Operating Budget.

BACKGROUND/ANALYSIS:

In March of 2007, the City of Torrance released a Request for Proposal (B2007-13) to provide security services for the Torrance Transit System. On May 24, 2007, the Transit department received six proposal applications. Listed below are the proposers and bid amounts:

| Agency | Proposed Amount One Year | Difference from Low Bid |
|---------------------------------------|-----------------------------|----------------------------|
| All Tech Security Services | \$205,712.00 | N/A |
| Allied Barton Security Services | \$207,604.00 | \$1,892.00 |
| AT Systems | \$216,070.40 | \$10,358.40 |
| Contact Security | \$217,880.00 | \$12,168.00 |
| Rubicon | \$219,024.00 | \$13,312.00 |
| Securitas Security Services USA, Inc. | \$225,680.00 | \$19,968.00 |

The Transit Department formed a panel which met on June 6, 2007 to rate the proposals. Criteria for this evaluation are contained in Attachment A, Exhibit A, Page 5, Standards for the Evaluation of Proposals. The following panel reviewed each proposal.

1. Jim Mills – Administration Manager, Transit Department
2. Ed Harris – Acting Transit Operations Manager, Transit Department

3. Dennis Kobata – Senior Administrative Analyst, Transit Department

The panel found Allied Barton Security Services to be the most qualified candidate for the service. The lowest responding proposer by cost, All Tech Security Services received lower scores in technical experience and management oversight than four other proposers because they lacked a record of experience and performance in the field of transit-related security.

Scoring Represents Panel Average

| Agency | Financial Viability 10 points* | Proposed Cost 30 points | Technical Experience 30 points | Management Oversight 15 points | Training Program 15 points | Total Points 90 Points |
|---------------------------------------|-----------------------------------|----------------------------|-----------------------------------|-----------------------------------|-------------------------------|---------------------------|
| Allied Barton Security Services | 0 | 27.33 | 28.00 | 12.33 | 14.00 | 81.66 |
| Securitas Security Services USA, Inc. | 0 | 18.00 | 24.67 | 11.33 | 12.00 | 66.00 |
| AT Systems | 0 | 21.67 | 17.67 | 10.33 | 13.67 | 63.34 |
| Contact Security | 0 | 19.00 | 17.67 | 7.33 | 8.33 | 52.33 |
| All Tech Security Services | 0 | 23.00 | 15.00 | 6.67 | 5.33 | 50.00 |
| Rubicon | 0 | 13.00 | 12.33 | 5.00 | 3.33 | 33.66 |

* - This category was removed as the RFP did not specify the types of documents to be submitted. Therefore, in fairness to all proposers, this category was eliminated and all proposers given a score of zero.

SECTION 22.1.4. – LOWEST RESPONSIBLE BIDDER

(Added by O-3493)

The lowest responsible bidder will be determined after a consideration of the following factors:

- a) The lowest cost to the City;
- b) The ability, capacity, facilities and skill of the bidder to perform the contract;
- c) The ability of the bidder to perform the contract within the time specified, without delay;
- d) The character, integrity, trustworthiness and reputation of the bidder;
- e) The competence, reputation and record of performance and experience of the bidder for the successful recent completion of similar work of comparable magnitude;
- f) The previous and existing compliance by the bidder with laws and ordinances relating to the type of work to be performed under the contract;
- g) The sufficiency of the bidder's financial resources as they relate to the ability of the bidder to perform the contract;
- h) The quality, availability and adaptability of the supplies and equipment to the particular use required;
- i) The ability of the bidder to provide future maintenance and service for the use of the subject of the contract;
- j) The number and scope of conditions and exceptions attached to the bid by the bidder.

Allied Barton Security Services has extensive experience in providing transit security services to the City of New York Mass Transit Authority, the Houston Metro Transit System, and the Orlando Lynx Transit System.

Respectfully submitted,



Kim Turner
Transit Director

CONCUR:



LeRoy J. Jackson
City Manager

Attachment: A) Contract Services Agreement with Allied Barton Security.
(Limited Distribution)

