

Council Meeting of
June 5, 2007

Honorable Mayor and Members
of the City Council
City Hall
Torrance, California

Members of the Council:

SUBJECT: General Services/Police Dept. – Award a Purchase Order to Furnish and Install Communications & Electronics Equipment in thirteen (13) 2007 Ford Crown Victoria Police Interceptors

Expenditure: Not to exceed \$62,647.96 (includes sales tax and 10% contingency)

Ref. Bid: B2007-19

RECOMMENDATION

The General Services Director and the Chief of Police recommend that the City Council:

- a) Award a purchase order to Hi Standard Automotive of Orange, California, in an amount not to exceed \$62,647.96, including sales tax and a ten percent contingency of \$5,695.27. This purchase order will cover purchase and installation of various items of communications and electronics equipment and other accessories in thirteen (13) new 2007 Ford Crown Victoria Police Interceptors (CVPI) recently delivered to the City.
- b) Appropriate \$62,647.96 from the Fleet Services Vehicle and Equipment Replacement Fund.

Funding

Funding is available from the Fleet Services Vehicle and Equipment Replacement Fund.

BACKGROUND

On January 9th of this year, the City Council approved the purchase of thirteen (13) new 2007 CVPI's for the Torrance Police Department (TPD). The City routinely replaces these patrol cars at three (3) years or 75,000 miles due to extremely demanding operating conditions to which the vehicles are subjected, and in accordance with a standing agreement between the City of Torrance, and the Torrance Police Officer's Association.

When these patrol cars are replaced, a myriad of communications systems, electronic equipment, and other police-related accessories not included with the new vehicles must be purchased and installed. This includes two-way radios, sirens, light-bars, protective cages, weapon locks, etc.

The scope of work included with the City's bid requires the vendor to procure and install the aforementioned equipment as specified by TPD, the Communications and Information Technology Department, and the Fleet Services Division. The scope of work is inclusive of all equipment and systems required to properly outfit the City's CVPI's for service.

ANALYSIS

Formal bids were opened on Thursday, May 10, 2007. Bids were received from three (3) vendors as noted below. However, on May 30, 2007, Northstar Electronics notified staff that they were withdrawing their bid due to conflicting work commitments. Following are the bid results:

Vendor	Bid Amount (Including Sales Tax)
Northstar Electronics Downey, CA	\$52,731.00
Hi Standard Automotive * Orange, CA	\$56,952.69
Advanced Electronics Redondo Beach, CA	\$98,241.41

* Lowest Responsible Bidder: With Northstar's bid withdrawal, Hi Standard Automotive is the lowest responsible bidder.

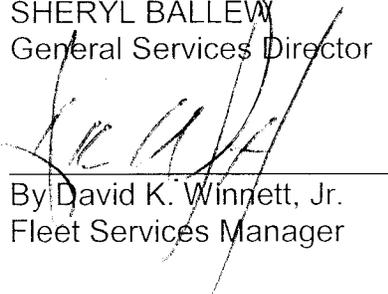
Hi Standard has been the City's primary Police Car outfitter for at least ten out of the last fifteen years. They are a company with over 30 years of experience. Hi Standard has consistently performed our previous installations to the exacting standards prescribed in the City's scope of work. Staff has always been very satisfied

with the level of customer service and expertise provide by Hi Standard's technicians and management team.

Staff recommends that this bid be awarded to Hi Standard Automotive.

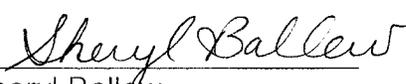
Respectfully submitted,

SHERYL BALLEW
General Services Director

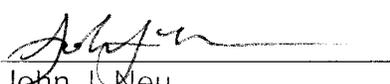


By David K. Winnett, Jr.
Fleet Services Manager

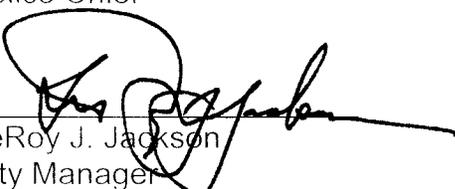
CONCUR:



Sheryl Ballew
General Services Director



John J. Neu
Police Chief



LeRoy J. Jackson
City Manager