

COUNCIL MEETING  
May 1, 2007

Honorable Mayor and Members  
of the City Council  
City Hall  
Torrance, California

Members of the City Council:

**SUBJECT: Communications & Information Technology Department – Authorize a change to the Microsoft State and Local Government Enterprise Agreement (Contract #C2004-096) changing the software license reseller from Dell, Inc. to CompuCom.**

**Expenditure: Not applicable**

### **RECOMMENDATION**

The Information Technology Director recommends that the City Council authorize the Information Technology Director to submit a Microsoft State and Local Enterprise Agreement (Contract #C2004-096) "Change of Software Advisor" request form changing from Dell, Inc. to CompuCom as the City's new software license reseller. Annual costs will reduce from \$168,677 to \$162,425.

### **Funding:**

No additional funding is requested.

### **BACKGROUND**

On May 21, 2002, the City Council approved a three-year Microsoft State and Local Government Enterprise Agreement (Contract #C2002-114) with ASAP Software from whom we purchased all Microsoft desktop software licenses. The agreement was part of a much larger contract that the California County Information Service Directors Association (CCISDA) had negotiated. By participating in the CCISDA agreement, we were able to attain an annual savings of \$162,151 for our Microsoft licenses, 41.3% less than what it would have cost had we entered into a Microsoft Enterprise Agreement on our own.

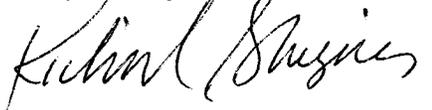
On June 8, 2004, the City Council approved an amendment to the Microsoft State and Local Government Enterprise Agreement reducing computer desktop software licensing costs from \$212.39 to \$151.01 per PC, dropping ASAP Software and selecting Dell, Inc. as the City's new software license reseller, extending the contract for an additional five-year term, and appropriating an annual expenditure of \$168,677. To clarify, since this contract is with Microsoft, new software sellers may be selected at will.

**ANALYSIS**

The Communications and Information Technology Department is committed to providing a high level of quality service to the City while looking to reduce costs where possible. CompuCom has now been selected as the new software reseller, which will reduce our computer desktop software licensing costs from \$151.01 to \$145.41 per PC, resulting in annual savings of \$6,252 each year for the remaining two years of the extended five-year term.

Therefore, it is recommended that the City Council authorize the Information Technology Director's submission of a Microsoft State and Local Enterprise Agreement (Contract #C2004-096) "Change of Software Advisor" request form changing the agreement from Dell, Inc. to CompuCom as the City's new software license reseller.

Respectfully submitted,



RICHARD SHIGAKI  
Information Technology Director

CONCUR:



LeRoy J. Jackson  
City Manager