

Honorable Mayor and Members
of the City Council
City Hall
Torrance, California

Members of the Council:

SUBJECT: General Services - Authorize sole-source purchase of one (1) 2013 Toro Groundsmaster 5910 Turf Mower; and appropriate and transfer funds.

Expenditure: \$100,204.41

RECOMMENDATION

Recommendation of the General Services Director that City Council:

- 1) Authorize the sole-source purchase of one (1) 2013 Toro Groundsmaster 5910 Turf Mower from Turf Star Inc. of Brea, CA in the amount of \$100,204.41 (including sales tax).
- 2) Appropriate and transfer \$25,543.98 from the Park Equipment Replacement Fund to the Fleet Vehicle Replacement Fund.

Funding

Funding is available in the Fleet Vehicle Replacement Fund operating budget in the amount of \$74,660.43, and in the Park Equipment Replacement Fund in the amount of \$25,543.98.

BACKGROUND

The Park Services Division utilizes rotary turf mowers to maintain grass in the City's parks as well as other grassy areas throughout the City of Torrance. The City's established life expectancy criterion for these mowers is ten (10) years. This new ride-on mower will replace unit #9570, a 2002 model year mower of the same brand.

The existing mower has logged more than 5,775 hours of use over its life. The unit now shows evidence of significant chassis corrosion, and has accumulated a substantial amount of wear and tear throughout most of its major mechanical components. Considering these factors and the overall age of the unit, extensive repairs or refurbishments would not prove cost effective.

ANALYSIS

Turf Star Inc. is the sole authorized Toro commercial dealer in California. Through their National IPA Pricing (Contract No. 083004-01), Turf Star is able to offer the City its lowest available contract price representing a discount of 21.8%.

A Sole-Source Purchase is allowable under section 22.3.17 of the City's Municipal Code, which states:

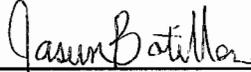
- a) The provisions of this Article will not apply to purchases of sole-source services or property, which purchases will be made in accordance with such procedures and regulations as will be established by the City Manager.
- b) For purposes of this Section, "sole-source purchases" means those purchases where it would be undesirable or impossible for the City to advertise for bids for particular work or for patented items, or experimental or unique services or products, or where competitive purchases would be unavailable or would not prove advantageous for the City. No sole-source purchases may be made where to do so would show favoritism, improvidence, extravagance, fraud or corruption, or result in the waste of public funds, but may be used only to obtain the best economic result for the public.

Staff recommends Sole-Source Purchase (Turf Star Inc.) and Brand-Specific (Toro) for the following reasons:

- a) Standardization: The City's established turf mower standard for many years has been the Toro brand. The Park Services Division has standardized on the use of Toro brand mowers due to their high quality, durability, and proven reliability.
- b) Parts and Repairs: Parts inventories for a mixed fleet result in higher maintenance expenditures by increasing on-hand stock requirements as well as placing more demands on warehouse management resources. In addition, maintenance expertise developed by Fleet staff over the years allows repairs to be performed with greater efficiency and in-depth knowledge of the Toro line of mower products.

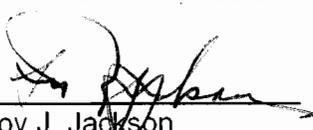
Respectfully submitted,

SHERYL BALLEW
General Services Director

by 
Jasun Botiller
Fleet Services Manager

CONCUR:


Sheryl Ballew
General Services Director


LeRoy J. Jackson
City Manager

Sole-Source and Sole-Brand Justification Form

Attachment to requisition number -2013380

Item Description: Turf Mower

Brand and Model Number: Toro Groundsmaster 5910

If you will not consider a substitution to this brand and model, you must indicate the reason why this make and model is unique and can not be substituted with a like or equal item.

- Sole- Brand: Various sources can supply the specified brand and model.
- Sole-Source: Item is available from one source only. Item is a one-of-a kind and is not sold through distributors. Manufacturer is exclusive distributor, or it is only sold through a regional authorized dealer. (Please attach the manufacturer's written certification that they are the only source or that a specific vendor is the only authorized dealer).

Turf Star, Inc
 Vendor Name
955 Beacon Street, Brea, CA 92821
 Address
800-585-8001
 Telephone

Submitted by:

Department: General Services


 Department Head Signature

11/15/12
 Date