

Council Meeting of  
October 18, 2011

Honorable Mayor and Members  
of the City Council  
City Hall  
Torrance, California

Members of the Council:

SUBJECT: Public Works - Appropriate funds and authorize purchase order for automated curbside refuse and recycling containers. Expenditure: \$65,430.09

### **RECOMMENDATION**

Recommendation of the Public Works Director that City Council:

- 1) Appropriate \$65,430.09 from the Sanitation Enterprise Fund balance for the purchase of automated refuse and recycling containers; and
- 2) Authorize a purchase order with Toter Incorporated of Statesville, North Carolina in the amount of \$65,430.09 for the sole source purchase of 1,272 Toter automated curbside refuse and recycling containers.

### **Funding**

Funding is available in the Sanitation Enterprise Fund balance.

### **BACKGROUND/ANALYSIS**

As part of our ongoing effort to increase recycling participation, the Public Works Department is requesting authorization to purchase 636 96-gallon curbside recycling containers and 636 96-gallon refuse containers. The refuse containers will be used to replace damaged containers as needed. The larger recycling containers will replace the 64-gallon containers now in use.

We are continuing to purchase the containers through Toter as a sole-source provider for the following reasons: 1) All of our curbside containers are Toter made, ensuring uniformity of appearance throughout the community; 2) Toter containers are extremely durable, far outlasting their anticipated usable life and therefore lowering replacement costs; and 3) The grabber arms on our collection vehicles are equipped specifically for the shape and size of the Toter containers. If we were to purchase containers from a different vendor, the style and shape of the container may not be

compatible with the grabber arms of our fleet, which could affect their ability to properly grip and lift the containers without crushing or damaging them.

Pricing for these containers is based on a solicitation by the National Intergovernmental Purchasing Alliance Company (National IPA) with the City of Tucson as the lead agency. National IPA is a cooperative purchasing organization established through a collaborative effort of public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume.

This is a sole source purchase, as the container is the patented design of Toter Inc. The Torrance Municipal Code, (Section 22.3.17.b), (EXCEPTIONS; SOLE-SOURCE PURCHASES) states that "sole source purchases shall mean those purchases where it would be undesirable or impossible for the City to advertise for bids for particular work or for patented items, or experimental or unique services or products, or where competitive purchases would be unavailable or would not prove advantageous for the City."

Respectfully submitted,

ROBERT J. BESTE  
Public Works Director



By: Matthew Knapp  
Sanitation Services Manager

CONCUR:



Robert J. Beste  
Public Works Director



LeRoy J. Jackson  
City Manager

Attachment: A. Toter Quote



## QUOTATION

September 29, 2011

Quote #: 11-1617

City of Torrance  
 Attn: Matt Knapp  
 20500 Madrona Avenue  
 Torrance, CA 90503  
 310 738 7507  
[MKnapp@TorranceCA.gov](mailto:MKnapp@TorranceCA.gov)

Toter is pleased to provide the City of Torrance the following pricing off Toter's contract through the National IPA agreement bid by the City of Tucson

Model	Description	Qty	Price	Ext Price
57596	<b>Toter 96 Gallon - Fully Automated</b> Body Color - (125) Gray Lid Color - (125) Gray Toter Serial Number Hot Stamped in White Body Hot Stamp on Both Sides                    S3116 Lid Hot Stamp -        S2905 Lid Insert -                OB201 Assembly - Unassembled Wheels - Snap On Warranty - 10 Year Unprorated (special exclusions may apply to non-standard options)	636	\$47.30	\$30,082.80
57596	<b>Toter 96 Gallon - Fully Automated</b> Same Specs As Above Except: Body Color - (200) Black Lid Color - (200) Black Lid Hot Stamp -        None Lid Insert -                OB201	636	\$47.30	\$30,082.80

<b>Subtotal =</b>	\$60,165.60
<b>Sales Tax (8.75%)</b>	\$5,264.49
<b>Total =</b>	<b>\$65,430.09</b>

### Additional Information:

- \* Freight: Estimated to be \$1700.00 per truckload (2 truckloads total)
- \* Payment Terms: Net 30 days after shipment, pending credit approval
- \* Delivery: To be determined at time of order

**Please Note:** Pricing on this contract is evaluated every six (6) months for price adjustments based on current market conditions. The current pricing is effective June 17, 2011 - December 16 2011.

Toter prices do not include state and local taxes, if applicable. Delivery is subject to availability at time of order entry. Pricing is based on the model, options, and quantities stated above and any deviations will require a revised quotation. This quote supersedes any past proposal on the same item.

If you should have questions regarding Toter's products, services, or this proposal, please contact me at (800) 424-0422.

Sincerely,

*Rob Vezina*  
 Regional Director

cc: Joe Albrecht - Regional Manager

SA 10, Rev 0, 5/1/08